

BUSINESS FOCUS



OFFICIAL PUBLICATION OF COMMERCE LEXINGTON INC. | APRIL 2021 | VOLUME XXIX, ISSUE IV

Legislative Session Winds Down



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@330: Apps to Boost Productivity

2021 Guide to the Bluegrass Released

Member Mixers Help You Make Valuable Connections

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Register Now for Austin
Leadership Visit



Emerging Leaders of the BG
Continues Programming



Melia Realty Group Presents
Upcoming Member Mixer Events

**THERE'S AN
APP FOR THAT!**

April 13th @330 Series:
Apps to Boost Productivity



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SUBMITTED BY CLX ECONOMIC DEVELOPMENT DIVISION: GINA GREATHOUSE, CHERYL KLEVER & KATIE VANDEGRIFT



ABOVE LEFT: Commerce Lexington Inc. Board Chair Ray Daniels (Equity Solutions Group) made remarks during the groundbreaking for The Core on UK's Coldstream Research Campus. ABOVE RIGHT: From left to right - Rick Woodbury, chairman of Woodbury Corporation; University of Kentucky President Dr. Eli Capilouto; Lexington Mayor Linda Gorton; George Ward, president of Kentucky Technology Inc.; and Ray Daniels, Commerce Lexington Inc. Board Chair & President of Equity Solutions Group. (UK Photos by Mark Cornelison)

University of Kentucky & Partners Break Ground on “The Core,” New \$15 Million Development for Early Stage, High-Tech Companies

In February, Commerce Lexington Economic Development team joined representatives from the University of Kentucky, the Woodbury Corporation and state and local officials and broke ground on what will soon become a home for early stage, high-tech companies from across Kentucky. The new \$15 million development on UK's Coldstream Research Campus will offer these early-stage companies office and laboratory space in an environment where they can further develop and commercialize their products and services.

The new facility will be named “The Core — Collaboration. Research. Entrepreneurship,” and is designed to be the first stop for companies looking to locate on the research campus. The project will add much needed wet lab space in Central Kentucky, as well as working space near the interstates for companies and individuals that need to travel quickly to regional facilities.

The project was supported and expedited through partnerships with state, city, and local officials. A product development initiative (PDI) grant

created by the state and the Kentucky Association for Economic Development and supported by Commerce Lexington will enable the Coldstream Research Campus to receive a \$500,000 matching grant to develop lab space in the new building.

“This is exciting news for Lexington and Central Kentucky,” said Ray Daniels, Commerce Lexington Inc. Board Chair. “Having new lab space is critical not only to further generate ideas and innovation, but also to use as a tool in recruiting new business to Lexington. This will be a tremendous asset to grow our technology and life sciences sectors, as it will create more opportunities for expansion. The Commerce Lexington Inc. economic development team was proud to work with University of Kentucky officials to help secure the grant for this project. It was a true team effort.”

Check out the full article at www.uky.edu/coldstream/News/uk-partners-break-ground-new-coldstream-research-lab.

FUN FACT | DID YOU KNOW?

Did you know our neighbor, The J.M. Smucker Company, makes more than a million pounds of peanut butter a day? They use R.J. Corman Railroad Group to bring in the peanuts from Georgia. 285,000 pounds of peanuts can fit in a rail car, and they receive multiple rail cars a day!

BY THE NUMBERS:

For 2021 year-to-date, Commerce Lexington's Economic Development Division has responded to calls from:

New Business: 16 new prospects interested in finding a new location or expanding in the Lexington area.

Client Visits to the Lexington Area: 0

Existing Business Visits: 13

Total Active Projects: 46



STAT OF THE MONTH: Lexington & Kentucky Recognized in Site Selection's 2020 Annual Project Rankings

Site Selection magazine recognized Kentucky and the Lexington area as top locations in the United States for new and expanding facilities in its annual Project Rankings report. The ranking's database focuses on new corporate facility projects that meet at least one of three criteria: (a) a capital investment of at least \$1 million, (b) create at least 20 new jobs or (c) add at least 20,000 square feet of new floor area. While the number of projects were down across the country, the decline was not much. Lexington had a total of 18 of the 152 projects in Kentucky in 2020, compared to 25 of the 164 projects in 2019.

Site Selection's Project Rankings:

- **#10** Top Metro by Number of Economic Development Projects (Lexington).
- **#10** Top Metro by Number of Economic Development Projects Per Capita (Lexington).
- **# 9** Top Micropolitan by Number of Economic Development Projects (Richmond-Berea).
- **# 5** Top State by Number by Most Micropolitan Areas (Kentucky).
- **# 7** Top State by Number of Economic Development Projects (Kentucky).
- **# 3** Top State by Number of Economic Development Projects Per Capita (Kentucky).

Bluegrass Alliance Partners Work to Strengthen Region

The Bluegrass Alliance was created to promote regional cooperation and enhance economic development efforts in Central Kentucky. Comprised of economic development agencies and utility companies representing the greater Lexington Area, the Bluegrass Alliance includes the communities of Berea, Frankfort, Georgetown, Lexington, Midway, Mt. Sterling, Nicholasville, Paris, Richmond, Versailles, and Winchester. Other partners include utility partners such as Blue Grass Energy, Columbia Gas of Kentucky, Delta Natural Gas, East Kentucky Power, and LG&E – KU. The Bluegrass Alliance markets the region to site selection consultants and companies as a great place to do business. Each month, the Commerce Lexington Economic Development team hosts a virtual meeting and collaborate with our partners to maintain healthy relations and share valuable information related to strengthening economic development in our region.



Please join us in congratulating
Jennifer Miloszewski, CPA
the new Director in Charge at the
Lexington, Kentucky Blue & Co. office.

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Legislative Session Enters Veto Period; Regular Session Ends March 30th

At the time of publication, the Kentucky General Assembly was adjourned for two weeks, while the Governor considered legislative vetoes. Lawmakers return on March 29 and March 30 for the final two days of the 30-Day Regular Session. During this time, the General Assembly can pass legislation and override gubernatorial vetoes if they choose.

The first part (January) of the Regular Session was focused on the passage of the priority bills for the House and Senate Republican Majority Caucuses. Several of the priority bills addressed COVID-19 business reopening and clarifying legislative authority during a state of emergency. The Governor filed a lawsuit in Franklin Circuit Court challenging three of the priority bills dealing with COVID-19 restrictions and Executive Branch powers. HB 1 allows businesses to operate without restriction if following CDC or Healthy-at-Work guidelines (whichever is less restrictive). SB 1 limits the Governor's ability to extend emergency Executive Orders beyond 30 days without General Assembly approval, and SB 2 allows for more legislative oversight before emergency administrative regulations become law. Judge Phillip Shepherd issued a temporary stay on HB 1 going into effect. As a result, employers are encouraged to continue to follow both the CDC and Healthy-at-Work guidelines.

The second part of the session (February/March) has been focused on the budget bills and a variety of policy legislation dealing with historical horse racing, unemployment insurance, education, pension reform, criminal justice, health care, business liability and regulatory issues.

As anticipated, the House and Senate passed a more conservative Executive Branch budget (HB 192) than the Governor's proposal for next fiscal year. Sen. Chris McDaniel, Senate Appropriations and Revenue

Chairman, said the state's FY 21-22 budget is a 95% continuation budget from the previous year. It includes a healthy budget reserve, continued commitments to Medicare and pensions and limited new spending due to continued economic uncertainty. McDaniel emphasized that while the state ended the year in a better financial position than expected, this uptick was due in large part to federal stimulus funds boosting revenues.

The budget bill does not cut funding for K-12 and public post-secondary institutions such as the University of Kentucky. An additional \$17 million is allocated to the performance-based funding model. This is the first General Fund increase for higher education in several budget cycles. Additionally, the budget includes \$14 million in General Fund Bonds to match the University of Kentucky's \$14 million to fund a facility for the Sanders Brown Center on Aging. Also included is state authorization for a federally funded Agriculture Research Center.

HB 192 does not allocate additional federal stimulus dollars. The state is expected to receive \$2.4 billion more in federal stimulus funding. This is in addition to more federal funds for local governments, capital projects, K-12 and higher education. HB 192 also includes language requiring the Governor to get legislative approval before allocating the state's federal stimulus funding. It is unclear if an agreement can be reached prior to March 30 or if the Governor will call legislators back for a special session or wait until January 2022 for stimulus funding discussions. The business community has been advocating for additional federal funds for the state's Unemployment Insurance Trust Fund to avoid costly rate increases for employers.

The General Assembly also passed the legislative and judicial branch budgets. The Governor is reviewing the budget bills during the veto recess. They did not pass the Transportation Cabinet budget bill (HB 193) before the veto recess. It will be taken up in the final two days and will not be veto proof.

The House and Senate also passed HB 249 that includes several modifications to state revenues, such as allowing for a refundable tax credit program for film industry projects and a tax credit program for certified historic structures.

Of the nearly 900 bills filed this session, only a small percentage will make it through the legislative process to become law. Several priority business recovery issues have already advanced to the Governor's desk, including freezing employer unemployment insurance rates at levels prior to the pandemic (HB 413). Another top business recovery issue is Paycheck Protection Program (PPP) tax conformity. On March 15, Governor Beshear signed HB 278 into law. It allows businesses receiving a forgivable PPP loan to deduct expenses paid using the loan dollars. Lexington Mayor Linda Gorton also signed Resolution 103-2021 to allow the deductibility of PPP funds for the 2020 tax year to further assist businesses impacted by the pandemic. Businesses may use the same tax treatment for PPP expenses on 2020 net profit filings as they are using for federal returns. The state and local conformity helps ensure businesses will not pay more in taxes this year due to federal assistance.

Commerce Lexington continues to advocate for broadband infrastructure investments, meaningful COVID-19 liability protections (SB 5) and increasing funding for transportation infrastructure investments (HB 563). SB 5 passed the House Judiciary Committee Tuesday evening, but it did not receive a House floor vote. A more detailed recap of session activity will be provided in the May issue of *Business Focus* magazine.

If you have questions or concerns about business-related legislation, contact Commerce Lexington's Chief Lobbyist, Andi Johnson, at ajohnson@commercelexington.com.

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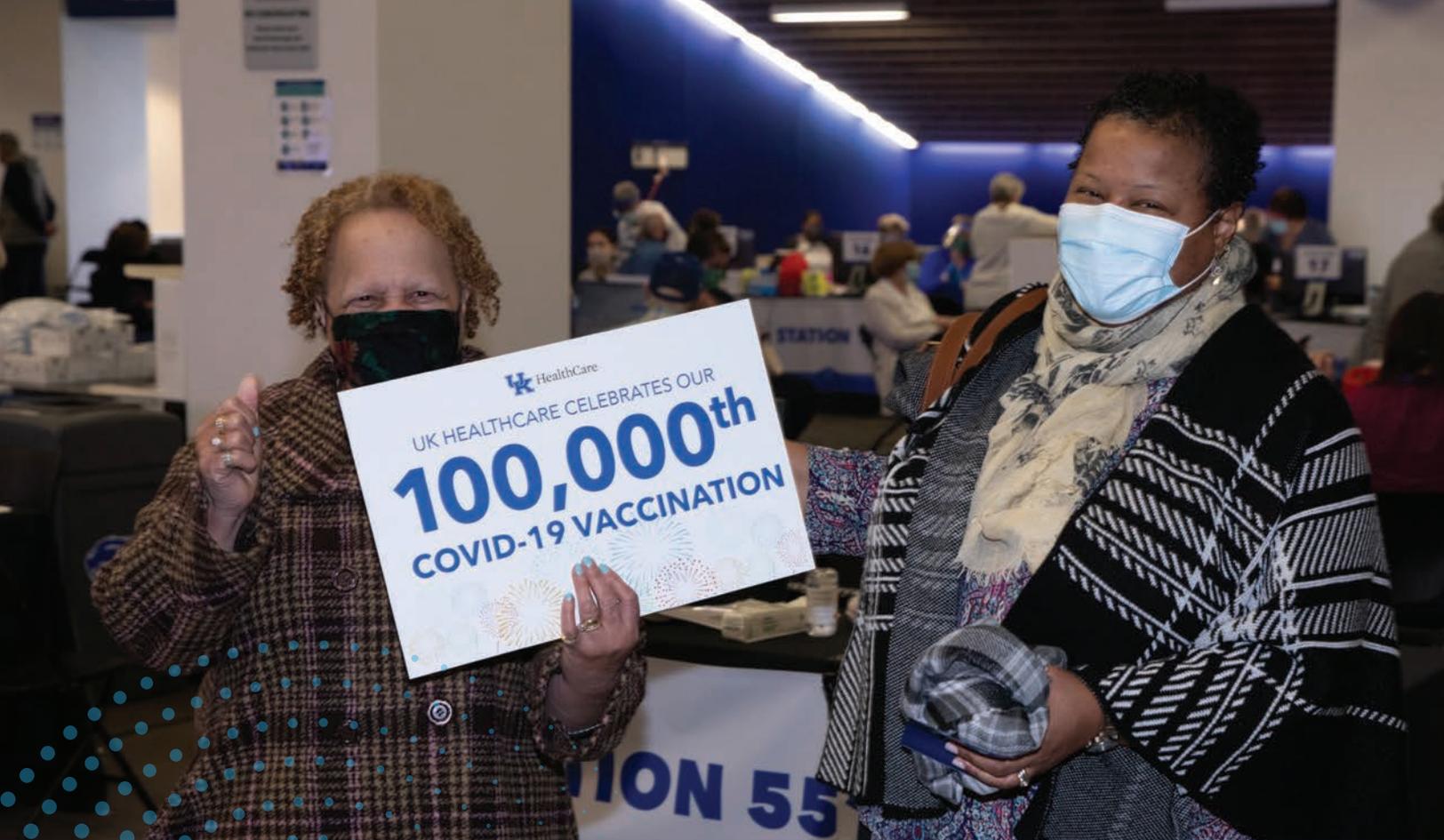


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Vaccines bring with them the promise and potential of lives saved and extended. They offer a glimpse into a future that we hope is one step closer to normal - sooner, rather than later. The University of Kentucky plays an important role, partnering with the state and Fayette County in meeting this challenge in this moment.

At Kroger Field, UK is vaccinating more than 2,000 people a day - a testament to the power of working together. Teams from throughout campus - health care, athletics, emergency operations, health corps, public relations, marketing and brand strategy and many others - as well as hundreds of volunteer students, faculty and staff from our health care colleges have joined forces to help the state and our community, and we will expand this reach.

The logistical lift to vaccinate a community and country is incredible. Supplies take time to move. Scheduling multiple doses of vaccines, ensuring volunteers are in place and keeping a large clinic operating efficiently and effectively is not an easy process, nor will it be without its inevitable bumps in the road.

But we will get there. We are renewing our pledge as partners and as a community to do that together.

That is who we are - the University of, for and with Kentucky.





Emerging Leaders of the Bluegrass Continues Effective Programming

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At last year’s EMERGE Conference, Commerce Lexington Inc. launched the Emerging Leaders of the Bluegrass (ELBG) program presented by Keeneland. ELBG is designed for professionals striving to improve themselves and become more involved in our community. As its mission states, ELBG aims to expand the capacity of emerging leaders to perform in leadership roles within Central Kentucky. Since the beginning of the COVID-19 pandemic, ELBG has taken its events virtual. Events are monthly and focused around community education or professional development.

RECENT PROGRAMMING:

- "Leading in the Community" to help people explore opportunities for service to the community.
- "Leading in the Community," part of the Leading in Lex Series.
- "Lex Talk About Culinary Culture & Diversity," part of the Lex Talk About Lex Series.

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- "Lex Leader Talk" with new Keeneland President Shannon Bishop Arvin.
- "Lex Talk About Mentoring," part of the Lex Talk About Lex Series.
- "Lex Talk About Housing Affordability."
- "Lex Leader Talk" with Ray Daniels, president of Equity Solutions Group.
- "The Enneagram Workshop" facilitated by Dr. Virgil Grant.
- "Lex Talk About Voting," part of the Lex Talk About Lex Series.
- "Get Your Groove Back – How to Prevent or Re-Energize After Burnout."

FOR MORE INFORMATION:

An annual pass gives you access to all Emerging Leaders of the Bluegrass events. For more information about the program or purchasing annual passes, as well as a full list of upcoming events, visit www.emergingleadersbg.com.

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Register Now for 2021 Austin Leadership Visit

Commerce Lexington Inc. is pleased to announce that the 2021 Leadership Visit presented by Central Bank & Trust Co. will take Central Kentucky leaders to Austin, Texas, **November 15-17, 2021**. Known as the "Live Music Capital of the World," Austin's ability to 'Keep it Weird' has created a culture of innovation and creativity that is prevalent across the region. Like Lexington, Austin boasts an educated workforce, a thriving economy and favorable business climate, excellent schools, scenic landscapes, a top-notch research university, and an overall excellent quality of life.

Registration is available now for the 2021 Leadership Visit to Austin, Texas. For our accommodations, the group will be staying at the phenomenal Four Seasons Hotel Austin, which sits on the banks of Lady Bird Lake just steps from the city's central business and entertainment districts. Register online at www.commercelexington.com/leadership-visit.html.

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TUESDAY, APRIL 13, 2021 | 3:30 - 4:30 P.M. | VIA ZOOM

Next @330 Series Event: Apps to Boost Daily Productivity

Learn Easy-to-Use Apps To Help You Get Things Done Faster

Scan to Register



Let's face it, even in non-pandemic times, people are always looking for ways to improve workflow and productivity, but now with the work at home environment, general on-line tasks can become more of a challenge. For instance, do you often:

Once you register online at www.CommerceLexington.com, a Zoom link for the event will be included in the sign-up confirmation e-mail.

- Find yourself stuck with a PDF form that you can't type on or sign electronically?
- Frustrated with resizing the photo for your LinkedIn cover page, or jumping through hoops to crop your head shot for your Facebook profile picture?
- Taking four emails and 20 minutes to set up just one meeting?
- Feel disconnected from your work-at-home team?

During the next Commerce Lexington Inc. @330 Series event on **Tuesday, April 13**, from 3:30 - 4:30, via Zoom, Tracy Hardin, owner of Next Century Technologies, will share some of her favorite free apps she uses every day to save time. Take notes! You will want to add these fun and safe apps that are easy-to-use and even easier on the wallet.

ABOUT THE SPEAKER:

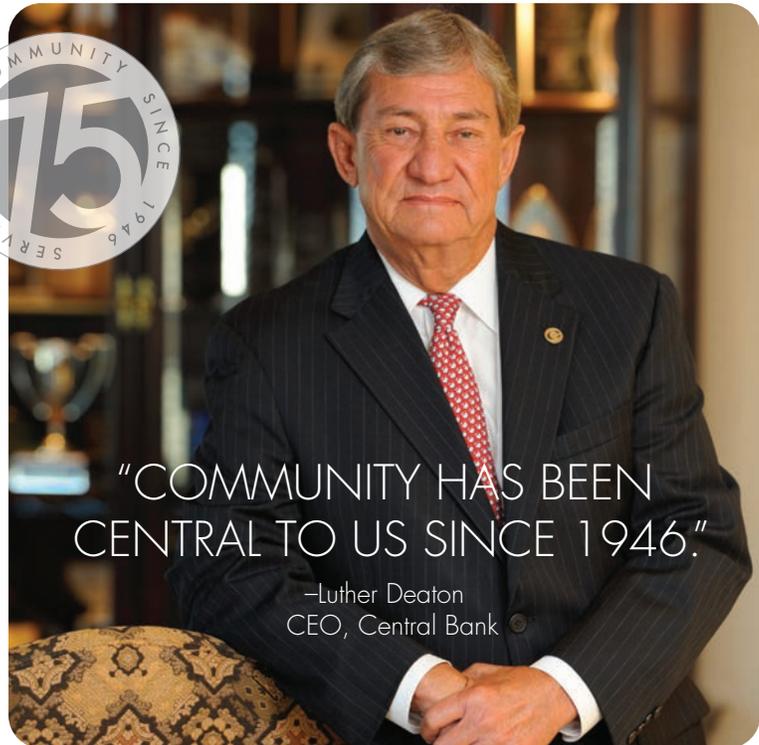
Tracy Hardin is a long-time trusted advisor for IT that businesses have counted on for 20 years. She is the founder and President of Next Century Technologies, an IT consulting firm that focuses on building and maintaining IT for businesses of all sizes. Originally from Ohio, she became a Kentucky resident in 1977. She has a Bachelor's degree in Computer Science from the University of Kentucky. Her continuing education includes certifications in computer networking and design from Novell and Cisco. Last year, Tracy's team helped transition over 200 users into work-from-home scenarios to keep them operational, productive, and secure, while assisting hundreds more through free webinars on securing their work-from-home computers.



TRACY HARDIN

TO REGISTER:

The @330 events feature a topical presentation that is relevant to the success of entrepreneurs, business owners and business professionals.



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—Luther Deaton
CEO, Central Bank

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New 2021 Guide to the Bluegrass Newcomers' Publication Released

Commerce Lexington Inc.'s Guide to the Bluegrass is focused on making a family's transition to the area an easier one. The COVID-19 pandemic has changed everything, including the information that people need when looking to relocate to a city or community.

In addition to the typical important topics of education, housing, health care, and living here, the 2021 Guide to the Bluegrass newcomer publication has also adapted to the changing times to provide readers with pertinent information related to COVID testing options, health and wellness guidance, optional learning environments for children, activities that are great for social distancing, and resources available to residents for basic needs.

Copies are available at the Commerce Lexington Inc. offices, or request a copy to be mailed to you by e-mailing to mturner@commercelexington.com. The publication is also available in digital format on-line at www.commercelexington.com/community.html or scan the QR code at right.

THANK YOU 2021 GUIDE

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It was a different sort of EMERGE Conference in 2021, but the virtual full day event presented by Forcht Bank provided a great day of community education and professional development for participants. Nationally recognized diversity and inclusion speaker Denise Hamilton opened the conference with a presentation on how to harness differences within teams to generate creative and innovative solutions.

Next, Lisa Zangari from the Leadership Louisville Center led a session called Unlocking Collective Genius & Innovation at Work, followed by our keynote speaker Justin Patton with his high-energy presentation on trust and how the best leaders use their presence to earn and keep others' trust.

The afternoon featured panel discussions on Creative Business Practices During Crazy Times, as well as Achieving Equity and Inclusivity in Community Engagement. The conference concluded with the After Party sponsored by Dinsmore which featured Sean Ebbitt, owner of Bluegrass Tavern, leading participants in preparing a couple of drinks to toast the conference.



A panel on Achieving Equity & Inclusivity in Community Engagemennt featured Dr. Camille Burnett (UK College of Nursing), David Cozart (Lexington Leadership Foundation), and Kristofer Nonn (North Limestone CDC).



A panel discussion on Creative Business Practices During Crazy Times featured Kenny Ash (Luxe Lounge Medspa), Demarcus Lewis (Wildcat Mobile Gym), Kaelyn Query (Lexington Event Company), and Alissa Tibe (Lundy's Special Events).



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Leadership Central Kentucky Class Takes Virtual Visit to Madison County

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Recap by Rachel Elam, Wealth Coach of Kentucky

The Leadership Central Kentucky class took a virtual visit to Madison County recently. The county is known as the heart of Appalachia and is home to both Berea College and Eastern Kentucky University. As Kentucky's sixth-largest city with about 33,000 residents, Richmond in Madison County has a diverse mix of retail shopping as well as entertainment, arts,

and cultural venues.

Madison County has great accessibility with seven interstate interchanges along I-75, the most of any county from Tennessee to Ohio, corporate jet access via Central Kentucky Airport, rail access via CSX, and industrial parks within three miles of I-75 via a four-lane divided highway.

Madison County is also home to the Blue Grass Army Depot (BGAD), which handles conventional munitions and supplies, as well as the safe storage and eventual destruction of the chemical weapons stored there. The depot began storing chemical weapons in 1942 and had 1.8% of the original U.S. chemical weapons stockpile.

These different avenues are bringing many new businesses into Madison County. AppHarvest, originally in Morehead, purchased 60+ acres of growing area in Richmond to plant Vine Crops and 15 acres in Berea to grow Leafy Greens. The class also got to hear from two local business owners, Kristin Purdy, the owner of Purdee's Coffee Company, and Katie Startzman, owner of the Native Bagel Company, on how they were handling their businesses during the pandemic.

Of course, no one predicted a pandemic to happen, but both adapted with what was going on. One even developed a drive-through so they could continue to stay in business. Both are using local ingredients to support others throughout their community. It was wonderful getting to hear personally from Kristin and Katie about how their community meant a lot to them and using as much local ingredients as possible to really promote Appalachia.

Madison County has a lot of growth coming its way, and I am looking forward to seeing how well it does in both the retail and agricultural world. I may even go buy some shares of AppHarvest after our session.

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Diversity Day Provides Eye-Opening Experience Through Multiple Perspectives

**Recap by Cynae Carter, MSSW, CSW
Fayette County Public Schools**

Leadership Lexington's Diversity Day did not disappoint. Within this virtual world, it can difficult to fully encompass the diversity that our community has to offer and engage a body of leaders. However, my classmates and I were highly impressed. The combination of diversity, equity, and inclusion presentations followed by the LGBTQ panel and then closing with a religious roundtable allowed our group of leaders to take a vast and diverse opportunity to learn, understand and engage with different and like minds.

The day session began with an update on diversity, equity and inclusion efforts in Lexington from Dr. Gerald Smith and Dr. Roszalyne Akins, who co-chaired the Mayor's Commission on Racial Justice and Equality. That was followed by a presentation facilitated by Al Cornish entitled "Developing Effective Leaders in Cross-Cultural Environments." He focused on effective ways that people can have difficult conversations about race.

Next, the class listened to an LGBTQ panel discussion moderated by Dr. Deidra Dennie, vice presi-

dent of diversity and inclusion at Transylvania, which featuring local drag performer and activist Petty Giuliana Poussey, Dr. Mark Mains (University of Kentucky, College of Agriculture, Food, and Environment), Anthony Smallwood (AVOL Kentucky, Inc.), and Allen McDaniel (Lexington Clinic Foundation). I adored the presence of a beautiful queen dressed in drag to offer perspectives that many of us may not have previous experiences with.

I learned the most from the religious roundtables in the afternoon and enjoyed each speaker's feedback regarding common misconceptions that we as community leaders can help dispel. Speakers included Don Gillett (African-American Christian pastor), Rabbi David Wirtschafter (Jewish Rabbi), Erica Snow (Mormon), JR Zerkowski (Catholic), Zina Merkin (Buddhist), Rev. Brian Chenoweth (Unitarian Universalist Church of Lexington), and Nadia Rasheed (Muslim).

Rabbi Shlomo Litvin closed out the day session talking about the difficult topic of anti-Semitism and more specifically the attack on Chabad of the Bluegrass, UK Student Jewish Center during Chanukah.

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Air Conditioning & Heating Systems HVAC
Main Contact: Ted Hammack
369 Codell Drive
Lexington, KY 40503
Phone: (859) 421-2770
www.mrhvack.com

My Old Kentucky Home Repair Construction

Main Contact: Sara Price
2600 Russell Cave Rd.
Lexington, KY 40511
Phone: (859) 396-1137
www.myoldkyhomerepair.com

No Boundaries Case Management & Innovative Living Services

Social Service Organizations
Main Contact: Dennis Griffith
1831 Nicholasville Road
Lexington, KY 40503
Phone: (859) 553-5883
www.noboundariescm.com

Raymond James

Financial Planning Consultants
Main Contact: Elizabeth Robertson
489 East Main Street, Ste. 200
Lexington, KY 40507
Phone: (859) 253-9769
www.linkedin.com/in/lizrobertsoncdfa/

Rehab Medical

Medical Supplies/Equipment
Main Contact: Ryan Commings
425 Curry Avenue
Lexington, KY 40508
Phone: (859) 533-8155
www.rehabmedical.com/

Reinhardt & Associates, PLC Attorneys

Main Contact: Craig Reinhardt
449 Lewis Hargett Circle, Suite 210
Lexington, KY 40503
Phone: (859) 277-7100
www.reinhardtllaw.com

SpotOn Merchant Services Merchant Services

Main Contact: Bill Dominick
P.O. Box 1525
Georgetown, KY 40324
Phone: (859) 537-1596
www.SpotOn.Com/billdominick

APRIL 7 AND MAY 6 | 10:00 - 11:15 A.M. | VIA ZOOM

Member Mixer Helps You Make Valuable Connections, Learn About CLEX

Making connections during a pandemic is challenging to say the least. We know our members miss the networking that comes with our in-person events. Since we can't safely gather in person right now, Commerce Lexington Inc.'s **Member Mixer events presented by Melia Realty Group** provide an opportunity for participants to network virtually. Participants will have the opportunity to introduce themselves and their businesses followed by an opportunity for questions.

Commerce Lexington Inc. staff will update participants on upcoming member opportunities and ways

to get the most from their membership. Upcoming Member Mixers are scheduled for **April 7th** and **May 6th**, from 10:00 - 11:15 a.m. Join us for the interaction and referrals you have missed, while staying safe at home.

TO REGISTER:

There is no cost to participate in this MEMBERS' ONLY event. Reserve your spot at www.CommerceLexington.com. After registering, attendees will receive log-in information in the event registration confirmation. **Space is limited, so register soon.**

PRESENTED BY

MELIA
REALTY GROUP
KELLER WILLIAMS REALTY

GOLD SPONSOR:

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PERSONNEL ANNOUNCEMENTS

Robert A A Brewer, WMS, CRPC®, AIF® of **Brewer Private Wealth of Raymond James** in Lexington was among the Raymond James-affiliated advisors named to Forbes' list of Best-In-State Wealth Advisors, which recognizes advisors from national, regional and independent firms. Developed by SHOOK Research, the ranking is based on an algorithm of qualitative criteria, mostly gained through telephone and in-person due diligence interviews, and quantitative data. Advisors that are considered have a minimum of seven years of experience, and the algorithm weights factors like revenue trends, assets under management, compliance records, industry experience and those that encompass best practices in their practices and approach to working with clients.

CHI Saint Joseph Health recently named **Anthony A. Houston**, FACHE, as CEO for the health system and will also serve as president of Saint Joseph Hospital and Saint Joseph East. A native of Cincinnati and currently the president and COO for CHI Memorial in Chattanooga, Houston will begin his new role in Lexington on April 5th.

CARF International has issued **Chrysalis House, Inc.** certification for ASAM Level of Care 3.1 and ASAM Level of Care 3.5 for its three residential programs in Lexington. ASAM Level of Care certification by CARF is the only program of its kind to independently assess and verify the ability of providers to deliver services consistent with Levels of Care described in the ASAM Criteria®.

Joshua Gordon was recently promoted to senior accountant at **Enderle & Romans, PLLC**.

Georgetown College announced that **Robert L. Mills** (Class of 1967) has been elected chair of the Board of Trustees, and **Frank Penn** (Class of 1968) has been elected as vice chair.

Lexington-based **Hanna Resource Group** (HRG) recently announced the opening of its new office in Louisville. The three anchor employees for this office location include **Troy Landoch**, vice president of operations, **Andrea Beavin**, MBA, SPHR, SHRM-CP, director of compensation, and **Angela Bailey**, MBA, SPHR, CCP, director of business development and HR services.

The **Hope Center** Board of Directors recently promoted **Janice James** to chief operating officer. James, who is a licensed clinical social worker, has been serving as interim executive director since 2020. Previously, she was administrative deputy director and Recovery Program for Women director. James has been with the Hope Center for 20 years.

Keeneland recently announced that prominent Central Kentucky horseman and noted bloodstock adviser **Gatewood Bell** joined the historic track as vice president of racing.

Lane's End Farm's **William "Bill" Farish**, who serves on the boards of numerous Thoroughbred industry and Central Kentucky organizations, has been appointed a **Keeneland** Trustee. Farish succeeds Claiborne Farm co-owner **Seth Hancock**, who is retiring after having served since 2015.

Kentucky Chamber of Commerce: Ashley McCarty was promoted to director for the Workforce Recovery Program, which she joined in 2019 to help start the initiative.

The **Lexington-Bluegrass Association of REALTORS®** recently installed new leadership for 2021, including **Kristy Gooch** (RE/MAX Elite Realty) as the 2021 president. The remaining officers are president-elect **Rusty Underwood** (Milestone Realty Consultants) and treasurer **Kelley Nisbet** (Coldwell Banker McMahan). Other 2021 Board of Directors include: **Sandy Allnut**, The Agency; **Tommy Black**, RE/MAX on Main; **Jonathan Bronaugh**, Rector-Hayden, REALTORS; **Greg Buchanan**, ERA Select Real Estate; **Matt Coomer**, Weichert, REALTORS, Ford Brothers; **Anne Hart Cornett**, Milestone Realty Consultants; **Barb Curtis**, Coldwell Banker McMahan; **Anthony de Movellan**, Berkshire Hathaway de Movellan; **Gary Denton**, Rector-Hayden, REALTORS; **Sha Fister**, Rector-Hayden, REALTORS; **Todd Hyatt**, Lois Ann Disponett Real Estate; **Ruby Mason**, RE/MAX Elite Realty; **Randy Newsome**, United Real Estate and **Tom Thomas**, Rector-Hayden, REALTORS.

Lexington Event Company was recently recognized as one of the Best Wedding Planners in Lexington, according to WeddingRule.com, which said, "A good wedding planner will involve you in every step of the process so that your vision can become a reality."

Lockaby PLLC announced the addition of **Sara Huard** as marketing specialist. She will oversee the firm's marketing, communications, and social media efforts.

MetroNet recently named **Bart Dailey** as market leader, supervising Lexington's fiber-optic infrastructure and continued development.

NAI Isaac's Jim Kemper, vice president, recently marked his 30-year anniversary with the company. Kemper joined NAI Isaac in 1991. He specializes in the sales and leasing of retail and office properties and tenant representation.

Elise Hinchman, vice president of marketing and development at **Sayre Christian Village**, has been named Kentucky Senior Living Association's Innovator of the Year for her efforts to reduce loneliness among older adults and connect families with residents.

Stoll Keenon Ogden PLLC recently welcomed a new associate attorney, **Felisa Moore**, to its Lexington office. Moore is a member of the Bankruptcy & Financial Restructuring and Business Litigation practice groups.

UK HealthCare has been named to *FORBES* magazine's list 500 of America's Best Large Employers, coming in at #34 overall and seventh of those in the healthcare industry. The list was compiled from surveys of more than 50,000 U.S. employees working for companies employing at least 1,000 people in their U.S. operations.

The Webb Companies promoted **Carter Miller**, CPM, CCIM, to executive vice president of leasing and brokerage, responsible for leasing the company's real estate portfolio of almost five million square feet of office, industrial and retail properties. Miller succeeds **Ken Michul**, who recently retired.

SUBMIT PERSONNEL NEWS:

Submit your company's awards, personnel changes, additions, or promotions for *Business Focus* to mturner@CommerceLexington.com. Information is published in the order received & as space permits.



COMMERCE LEXINGTON INC.
330 EAST MAIN STREET, SUITE 100
P.O. Box 1968
LEXINGTON, KY 40588-1968

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COMMERCE LEXINGTON: UPCOMING EVENTS

APRIL 2021:

- 7** Member Mixer presented by Melia Realty Group, 10:00 - 11:15 a.m. via Zoom. **- SEE PAGE 14**
- 8** Leadership Lexington program presented by McBrayer PLLC: Economic Development Day Session.
- 13** @330 Series, 3:30 - 4:30 p.m., presents Four Free Apps that Boost Productivity with Tracy Hardin. **- SEE PAGE 9**
- 21** Leadership Central Kentucky program presented by LG&E and KU - PPL companies: Clark County Day.

MAY 2021:

- 6** Member Mixer presented by Melia Realty Group, 10:00 - 11:15 a.m. via Zoom. **- SEE PAGE 14**
- 13** Leadership Lexington program presented by McBrayer PLLC: Equine Day Session.
- 19** Leadership Central Kentucky program presented by LG&E and KU - PPL companies: Graduation Day.

JULY 2021:

Presented by Fifth Third Bank, our pre-eminent networking event and celebration of business, the **Annual Dinner**, will be held in July 2021 (date TBD). We can't wait to see many of you face-to-face and put 2020 behind us.

NOVEMBER 2021:

15-17 Leadership Visit to Austin, Texas presented by Central Bank & Trust Co. **- SEE PAGE 8**

CLEX TEAM IS OPEN FOR BUSINESS:

For the safety of our staff and the public, Commerce Lexington's lobby area and meeting spaces will be closed until it is deemed safe to gather in groups once again. Although our offices are closed to the general public, CLEX remains open for business as our team continues to work on behalf of members, answer phone calls and e-mail messages, and communicate important resources during the COVID-19 pandemic and the reopening process. If you have questions or need assistance for your business, access our staff directory at www.CommerceLexington.com.