

# BUSINESS FOCUS



OFFICIAL PUBLICATION OF COMMERCE LEXINGTON INC. | OCTOBER 2020 | VOLUME XXVIII, ISSUE X



**CHURCHILL  
McGEE**

**2020 Small Business of the Year**

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Continues in October

CLEX & BGCF Partner to Promote  
KEEP LEX OPEN Campaign

UK's Ford Lecture Series is Oct. 13

[www.CommerceLexington.com](http://www.CommerceLexington.com)



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OCTOBER 2020: VOLUME XXVIII, ISSUE X

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Federal Policy Forum



2020 General Election Voter  
Information Guide



**Business Focus** is published once a month for a total of 12 issues per year by Commerce Lexington Inc., 330 East Main Street, Suite 100, Lexington, KY 40507. Phone: (859) 226-1600.

### 2020 Chair of the Board:

Ray Daniels, *President*  
Equity Solutions Group

### Publisher:

Robert L. Quick, CCE, *President & CEO*  
Commerce Lexington Inc.

**Editor:** Mark E. Turner

**Communications Specialist:** Liz Bennett

**Printing:** Post Printing

**Mail Service:** SouthEast Printing & Mailing Service, LLC (2610 Palumbo Drive)

Subscriptions are available for \$12 and are included as a direct benefit of Commerce Lexington Inc. membership. Business Focus (USPS 012-337) periodical postage paid at Lexington, Kentucky.

**POSTMASTER:** Send address corrections to Business Focus, Commerce Lexington Inc., P.O. Box 1968, Lexington, KY 40588-1968.

## Display Rates

For DISPLAY RATES in Business Focus, contact Kelly Bates at (859) 226-1612 or kbates@CommerceLexington.com, and an account executive will contact you.

## Personnel Updates

Submit your company's awards and milestones or personnel changes and additions to mturner@CommerceLexington.com. Personnel news might include promotions, additions, awards and milestones, recognitions and certifications and/or appointments. Information is published only as space permits.

## On The Cover:

Patrick McGee, left, Partner with Churchill McGee accepted his Salute to Small Business Category Award from Forcht Bank's Houston Hall. Churchill McGee was named the 2020 Small Business of the Year. (Commerce Lexington Inc. Photo)

# AN AGGRESSIVE, PROVEN LITIGATION TEAM.



RGCM Litigation Group (from left): Al Grsch, Megan Holt, Wes Harned, Mel Camenisch, Jim Thomerson

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SUBMITTED BY CLX ECONOMIC DEVELOPMENT DIVISION: GINA GREATHOUSE, CHERYL KLEVER & KATIE VANDEGRIFT

## Summit Biosciences Expanding in Lexington

Summit Biosciences Inc., a Lexington-based pharmaceutical company focused on nasal spray medicines, plans to expand its operation at the University of Kentucky Coldstream Research Campus with a more than \$19 million investment that is expected to create up to 78 full-time jobs.

The expansion, which is nearing completion, brings the company's footprint to 44,000 square feet with increased manufacturing, laboratory and warehouse space. The additional space will support clinical and commercial production of several new nasal spray medicines including one for Covid-19. In May, Atossa Therapeutics Inc., a Seattle-based pharmaceutical company, awarded Summit a contract to accelerate the development of a nasal spray medicine for preventing and/or mitigating a COVID-19 infection. The proposed product is being developed as an at-home, easy-to-administer preventative or treatment option for patients and is among a very limited number of medicines or vaccines that will rely on intranasal delivery.

Commerce Lexington Inc. President & CEO, Bob Quick, said, "The Commerce Lex-

ington Inc. Economic Development team was honored to work with Summit Biosciences in 2009 when they started a specialized pharmaceutical company, and it's exciting to see the company expand its footprint multiple times right here in Central Kentucky. Summit Biosciences has not only been dedicated to creating well-paying jobs for many of our residents, but has also been committed to advancing the greater good in our community by donating PPE items earlier this year to organizations in need and implementing innovative strategies to address the current pandemic. We are very proud that Summit Biosciences calls Lexington home, and we look forward to many more announcements like this in the future."

Summit was founded in Lexington in 2009 by Mr. Edwin Cohen. The company develops and manufactures prescription nasal sprays for other pharmaceutical companies to commercialize and distribute throughout the U.S. and Europe. Having grown steadily since its inception, Summit's expansion has ramped up in recent years. Since December 2016, its staff has grown from 45 to 125 employees.

## Kentucky Institute for Economic Development

The Kentucky Institute for Economic Development offers intensive training in the basic principles of economic development. The Institute's objective is to meet the needs of persons working in the development field as professionals or volunteers in both the public and private sectors. This course is designed to equip participants with the tools necessary to compete aggressively and successfully for new development in their communities. The faculty is composed of practitioners and academicians of recognized, long-standing experience in economic development. They focus heavily on practical economic development strategies. Our team sincerely appreciates Kentucky Utilities Co. for generously sponsoring one registration enrollment fee, allowing both our project manager and director of research and marketing to enroll in the course.

## Small Business Economic Stimulus Program Update

The Lexington Small Business Economic Stimulus Program concluded in September. The program distributed a total of \$2,377,908 to 167 small businesses with 37% and 31% of the recipients being female and minority owned businesses, respectively.

## Google Poll for Healthy Back-to-Work Information

In response to numerous inquiries from local companies, Commerce Lexington is working with our network groups to create a Q&A survey that will request a variety of Healthy-at-Work and Healthy-at-Home best practices among different industries. Once the information has been received, our team will organize the responses and share with our networks accordingly. The goal is to present information to our local companies that encourages solution-driven policies and procedures, collectively.

## STAT: How Unemployment Rate is Calculated

Each month, the U.S. Bureau of Labor Statistics releases unemployment rates, and since the start of the COVID-19 pandemic it has been widely used as a barometer for economic recovery. The rate measures labor force participation, which is made up of people who are 16 years of age and older and either employed or unemployed. People who do not have a job and are not available or actively seeking employment are not considered in the labor force, therefore not included in the statistic. The rapid shut-down and the subsequent reopening of many businesses impacted methods for data collection and classification of employment status, which complicates analyzing the statistic as an indicator of how the economy is rebounding. Unemployment rates are measured from the Current Population Survey conducted each month by the U.S. Census Bureau.

Current Population Survey response rates  
July 2010 – July 2020

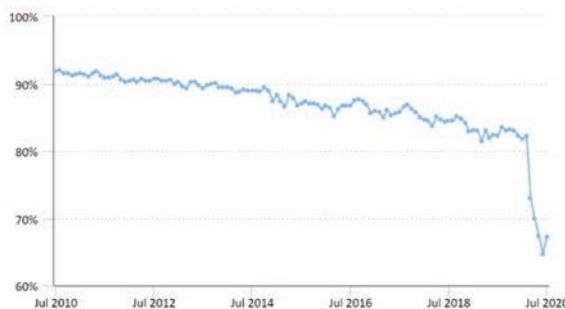


Image Source: <https://www.bls.gov/osmr/response-rates>

### By The Numbers:

For 2020 year-to-date, Commerce Lexington's Economic Development Division has responded to calls from:

**New Business:** 42 new prospects interested in finding a new location or expanding.

**Client Visits to the Lexington Area:** 14

**Existing Business Visits:** 95 **Total Active Projects:** 49

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# Advocacy Goes Virtual With Bluegrass Region's First Federal Policy Forum

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During this period of uncertainty, there has never been a more critical time for business and community leaders to engage with federal officials and advocate for policies that help reopen the economy, while protecting public health. Due to travel restrictions associated with COVID-19, this year marked the first time in more than a decade that Central Kentucky business and community leaders did not travel to Washington, D.C. for the annual federal policy Fly-In. In place of the event, Commerce Lexington Inc. hosted the 2020 Virtual Bluegrass Region Federal Policy Forum on September 8-9 presented by Columbia Gas of Kentucky.

During the two-day event, more than 100 Central Kentucky business leaders participated. Attendees heard from key federal officials, including several Kentucky Congressional delegation members and other issue experts to provide updates on COVID-19 economic relief issues for the business community. The first day highlights included remarks from United Nations Ambassador and fellow Kentuckian Kelly Craft, U.S. Congressman Andy Barr and U.S. Senate Majority Leader Mitch McConnell. On the second day, attendees interacted with Federal Communications Commission Chairman Ajat Pai, U.S. Congressman Brett Guthrie and U.S. Senator Rand Paul.

Some of the key issues discussed were related to federal COVID-19 liability protections, extending relief programs like PPP loans, funding for schools, airlines, local governments and the state Unemployment Insurance Trust Fund, improving broadband connectivity, and public health concerns like the timeline for vaccine development and distribution.

To view the Central Kentucky Policy Group's 2020 Federal COVID-19 Recovery Priorities, visit

[www.commercelexington.com/federal-policy-forum.html](http://www.commercelexington.com/federal-policy-forum.html). The Central Kentucky Policy Group is comprised of business leaders and local officials, representing the nine-county Bluegrass Alliance economic development region. The group meets regularly to discuss policy issues important to job creation in Central Kentucky.



*Power Hour*  
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## Officials Implementing Modified Voting Processes for General Election

State and local election officials are implementing modified voting processes for the November General Election due to COVID-19 restrictions and predicted high-level of voter turnout. Expanded absentee balloting and early in-person voting options will be available across the Commonwealth, including for Lexington voters. Fayette County Clerk Don Blevins, Jr. announced six in-person voting locations for registered voters in Lexington for early in-person voting and for voting on Election Day, Tuesday, November 3.



Clerk Blevins also outlined the three ways for Lexington voters to cast their ballot for the General Election. It is highly recommended that voters should select one method of voting. Please do not request an absentee ballot and then go vote in-person unless you have communicated with the Fayette County Clerk's Office regarding a request to cancel the absentee ballot.

### THREE WAYS TO VOTE:

- **Early In-Person Voting:** Registered voters may vote early in-person from Oct. 13-Nov. 2 at each of the six locations listed above Monday-Friday from 8:30 a.m. - 4:00 p.m. and on Saturday from 9:00 a.m. - 1:00 p.m. No appointment is needed.
- **Election Day In-Person Voting:** Registered voters may also vote at the six locations listed above on Election Day, Nov. 3, from 6:00 a.m. - 6:00 p.m.
- **Absentee Voting:** All voters are eligible to vote by absentee ballot this year. Voters must apply for an absentee ballot by Oct. 9 at [govoteky.com](http://govoteky.com). Voters may return the ballot by mail (postmarked by Tuesday, Nov. 3).

Voters may also return absentee ballots at secure drop boxes located at the Bates Creek, Northside or Beaumont Branch libraries, at the Lexington Senior Center, and in front of the County Clerk Offices at 162 E. Main St. by Tuesday, November 3. at 6:00 p.m. Absentee voters can track their ballot and access other voting resources at [govoteky.com](http://govoteky.com).

### IN-PERSON VOTING LOCATIONS:

- Bates Creek Branch Library (3628 Walden Dr.)
- Northside Branch Library (1733 Russell Cave Road)
- Beaumont Branch Library (3080 Fieldstone Way)
- Dunbar Center (545 N. Upper St.)
- Lexington Senior Center (195 Life Lane - behind Southland Christian Church on Richmond Road)
- BCTC Leestown Campus (164 Opportunity Way)

## ASK ABBY VAUGHN

### Have you heard the news?

**HI ABBY:** I recently heard the news that Unified Trust will be joining American Trust. Is that true? What does that mean for clients? Are you staying in Lexington? Is this the end of Ask Abby? I hope not!

—CURIOUS CHRIS

**HI CHRIS:** Well you can't get rid of me that easy! I am here to stay, but I do appreciate your concern! You have asked some great questions, which I'm happy to address.

Yes, I'm thrilled to announce that, pending regulatory approval, we signed an agreement to join American Trust Company. We're especially excited about what this means for our clients and their experience. But before I get into the benefits of this partnership, I think it's important to address what's not changing and that's the people, location and our strong fiduciary culture.



ABBY VAUGHN, UNIFIED TRUST

Continuity of relationships, operations and service offerings was at the heart of this partnership. As I mentioned, you can't get rid of me that easy and that goes for the entire Unified Trust organization. We're not going anywhere! We've been honored to call you our friends and proud to call this Bluegrass Community our home for the last 35 years. That's not going to change.

What is going to change? Well eventually we'll transition to the highly regarded American Trust brand name. But beyond that, our clients can expect the same great service, fiduciary oversight and effective solutions with the added benefit of advanced reporting, capabilities and technology.

You see, American Trust not only shares the same goal of producing better outcomes but is also a leading provider of technology enabled solutions. We're excited to build resources faster with a major focus on improving your overall experience.

Our focus is always to help build financial futures in the interest of others. This strategic partnership will allow us to do just that. The future is bright!

—ABBY V.

### TEXT 470-ASK-ABBY

**TEXT 1-470-275-2229** to submit a question or set up a complimentary financial review.

Unified Trust Company is headquartered in Lexington, Kentucky and was among the first globally and the first trust company in the United States, certified for fiduciary best practices by the Centre for Fiduciary Excellence. This means you can put your 'trust' in Unified Trust.

Abby Vaughn, AIF®  
Business Development Director  
Unified Trust Company  
[abby.vaughn@unifiedtrust.com](mailto:abby.vaughn@unifiedtrust.com)

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## KEY VOTING DEADLINES:

- **October 5:** Deadline to register to vote by 4:00 p.m.
- **October 9:** Deadline to request absentee ballot.
- **October 13 - Nov. 2:** Early in-person voting.
- **November 3:** General Election - In Person Voting.

## WHAT'S ON THE BALLOT:

Races on the ballot this year include U.S. President, U.S. Senate, U.S. Representative, half of the 38 State Senate seats, all 100 state House seats and some local races.

There will also be two Constitutional Amendments on the ballot this year. Constitutional Amendment 1 is related to the Kentucky crime victims' rights (i.e. Marsy's Law). This amendment incorporates a victims' bill of rights into the Kentucky Constitution, including the right to be notified, to be present and to be heard in court proceedings. Kentucky is currently one of only 15 states that does not provide crime victims with Constitutional-level protections. For more information, visit [www.VictimsRightsKY.com](http://www.VictimsRightsKY.com).

Constitutional Amendment 2 is related to changing the term of Commonwealth's Attorneys from six years to eight years begin-

ning in 2030. You may check your voter registration, and view your sample ballot at [www.fayettecountyclerk.com/web/elections/verifyvoter.htm](http://www.fayettecountyclerk.com/web/elections/verifyvoter.htm).

## VOTING QUESTIONS?

If you have questions about the local voting process, contact the Fayette County Clerk's Office at (859) 255-8683 or e-mail to [voters@fayettecountyclerk.com](mailto:voters@fayettecountyclerk.com). The Secretary of State's Voter Information Portal at [govoteky.com](http://govoteky.com) is also a good resource.

## VOTING PROCESS WEBINAR:

If you missed Commerce Lexington Inc.'s recent special Policy Webinar that featured Kentucky Secretary of State Michael Adams and Fayette County Clerk Don Blevins, Jr., that video is posted on the Commerce Lexington Inc. YouTube Channel at [https://youtu.be/eEP\\_Ssqzw1M](https://youtu.be/eEP_Ssqzw1M) or scan the QR code below with your mobile device.

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## Churchill McGee Named Commerce Lex.'s 2020 Small Business of the Year

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*The Commerce Lexington Inc. "Surprise Patrol" that included staff, Ambassadors and Forcht Bank's Houston Hall arrived on-site at Churchill McGee as the company was named the 2020 SMALL BUSINESS OF THE YEAR during a virtual Watch Party. The annual Salute to Small Business Awards event is presented by Forcht Bank.*

During Commerce Lexington Inc.'s Salute to Small Business Virtual Awards Watch Party presented by Forcht Bank, **Churchill McGee** was named the 2020 Small Business of the Year. The recipient of this year's award in the Business Success Category, Churchill McGee was chosen for the honor from three different category winners.

Commerce Lexington Inc. President and CEO, Bob Quick, said, "Small businesses across our region have been hit especially hard by the effects of the COVID-19 pandemic. If there was ever a year to recognize the positive impact of our small businesses, this is it. Although events look differently right now, we wanted to make sure we honored our award winners the right way, so we expanded our Salute to Small Business to a week-long celebration with a variety of on-line opportunities to learn about and engage with our award winners. Congratulations to each of our Category Award winners for all of their success."

Churchill McGee was established in 2003 by Nathan Churchill and Patrick McGee to perform general contracting, construction management, and design-build services for new commercial build projects and commercial fit-up projects. It has completed hundreds of projects over the past 17 years in the office, retail, restaurant/hospitality, healthcare, institutional, and historic industries.

Churchill McGee has had consistent growth in its workforce, revenue, and net-profit, and today has grown to \$40 million in annual revenue with projects in Kentucky, Ohio, Indiana, and Tennessee.

The company has always believed that its place in the community was a reciprocal experience. Through its Give Back program, Churchill McGee has invested over \$300,000 since 2003 and volunteered hundreds of hours to community organizations. This year, the company completed a 4,000-square foot community building on its own property that includes a gym and meeting space for community groups to utilize. In addition, its Dream Lottery program funds a dream of one employee each year.

If you'd like to watch any of the webinars or Facebook Live segments, links to those on-line opportunities are posted on Commerce Lexington's website at [www.commercelexington.com/event-schedule.html](http://www.commercelexington.com/event-schedule.html).

**Scan QR Code to Find Out More About the Award Winners!**





Congratulations to the Category Award Winners



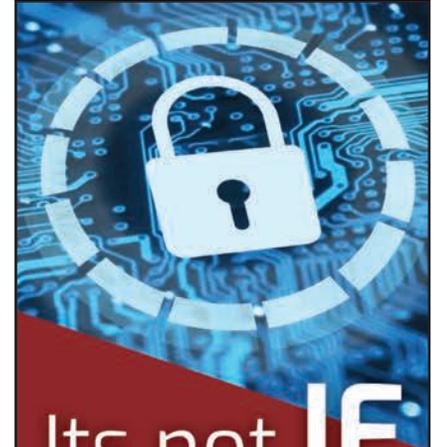
MINORITY BUSINESS AWARD: Elaine Allen, LLC



ENTREPRENEUR AWARD: AU Associates, Inc.



NONPROFIT AWARD: CASA of Lexington



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## 4 O'Clock Focus Webinar Series Continues to Help Guide Businesses

In an effort to evolve with the new “ever-changing” business landscape, Commerce Lexington Inc. introduced a webinar series entitled **4 O'Clock Focus** to assist businesses during the re-opening of Kentucky's economy. The webinars have featured a variety of topics, best practices, and lessons learned presented by local business and community leaders from different economic sectors. If you missed any of the previous

4 O'Clock Focus webinars, the past schedule is listed below, and they are posted on-line at [www.commercelexington.com/return-to-work-resources.html](http://www.commercelexington.com/return-to-work-resources.html). This program is sponsored by Commerce Lexington Inc. and is co-hosted each week by Bill Dotson (Rocker) and Debbie Green (Bringing In The Green, LLC).

### PAST WEBINARS:

**April 29: Human Resources** featuring Lyle Hanna (Hanna Resource Group) and Leslie Jarvis (Forcht Group).

**May 6: Legal Guidance and Compliance in the New Workplace** featuring Adrienne Strong and Faith Whittaker, both partners with Dinsmore & Shohl, LLP.

**May 13: The New Face of Retail & Effective Consumer Marketing Strategies** with Joshua Sowards (Tempur + Sealy International) and Myron Worley (Fayette Mall).

**May 20: Finances and Investment** with Peyton Tierney and Brandon J. Gaines of Todd & Gaines, Integrated Wealth Planning, a division of Northwestern Mutual Wealth Management Company.

**June 3: IT Management in a Pandemic** featuring Brad Lovell of Keeneland and Tim Arthur of Alltech.

**June 17: Future of Real Estate** with Melia Hord (Melia Realty Group), a division of Keller Williams Bluegrass, & Lesli Lawrence (Block + Lot).

**July 1: Health and Wellness during the Pandemic**, featuring Dr. Karen Hill (Baptist Health Lexington), Dr. Rachael Hovermale (EKU), and Dr. Dee Beckman (Baptist Health Lexington).

**July 15: Guidance on SBA Loan Programs** with local financial experts Tom Greinke (Bank of the Bluegrass) & Lori Street DeSantis (B2BCFO).

**July 29: Accountability and Leading through Crisis** featuring Nick Rowe (Kentucky American Water), Susan Simmons (Central Bank), Tim Arthur (Alltech), and Jennifer Drennan (Field & Main Bank).

**August 12: Perseverance & Flexibility in Times of Crisis** with Rob Perez (Saul Good/DV8 Kitchen), Shelia Bayes (Shelia Bayes Fine Jewelers), Rachel Childress (Habitat for Humanity), and Toa Green (Crank & Boom Craft Ice Cream).

**August 26: Back to School edition** with Stephanie Aschmann Spires, FCPS School Board Chair, and Carla Mack, Youth Service Center Director for Edythe J. Hayes Middle School.

**Sept. 9: Membership Benefits with Commerce Lexington Inc.**, including CLEX account executives Kelly Bates, Kristin Taylor & Kristie Woodrum.

# What's your Legacy?

Two exciting ways to share your story in the November issue of

# TOPS

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## Ford Lecture Series Features Political Analyst Charlie Cook & Election Panel

### Information Provided by the University of Kentucky

Everyone seeking to expand their knowledge on the upcoming elections should have a special interest in the University of Kentucky's 2020 upcoming Wendell H. Ford Public Policy Lecture. Scheduled for **Tuesday, October 13** — exactly three weeks before the November 3rd elections — this lecture will feature one of the country's most known and respected political analysts, **Charlie Cook**, publisher and editor of *The Cook Political Report* along with a panel of prominent national and Kentucky journalists.

Commerce Lexington Inc. is once again proud to be a co-promotional sponsor of the Lecture Series hosted by UK's Martin School of Public Policy and Administration and co-sponsored by the Henry Clay Center for Statesmanship. For the first time, the Ford Lecture will be a virtual event presented as a webinar rather than in front of a live audience due to COVID-19 guidelines. This is the seventh renewal of the Ford Lecture, named for the late former Kentucky governor and U.S. senator.

Cook is expected to share his thoughts and insights about not only the presidential election but the many key House and Senate races in Kentucky and elsewhere. The outcome of these races will determine if Democrats retain control of the U.S. House of Representatives and Republicans of the U.S. Senate when the next Congress convenes in January 2021.



CHARLIE COOK

"We are delighted to have Charlie Cook deliver this year's Ford Lecture," said Ron Zimmer, director of UK's Martin School of Public Policy. "We are seeing unprecedented interest in the upcoming elections. No one is more knowledgeable about the country's political landscape or the public policy implications of the upcoming elections than Charlie. His presentation could not be timelier, and there will be national interest in what he has to say."

Cook is editor and publisher of *The Cook Political Report*, founded in 1984. The publication is universally recognized as a nonpartisan source of accurate, fact-based political analysis and is regularly quoted by national print and television media. The publication has a strategic partnership with the National Journal Group and since 2004 has been located in the historic Watergate complex.

The panel discussion following Cook's remarks will include **Susan Page**, Washington Bureau Chief for *USA Today*, who recently was selected to moderate the Oct. 7 Vice Presidential Debate in Salt Lake City, Utah; **Al Cross**, UK journalism professor and former *Courier-Journal* political writer; and **Renee Shaw**, public affairs producer and host for the Kentucky Educational Television network, who will serve as moderator.

### REGISTER FOR THE LECTURE SERIES:

Advanced registration is required. Visit <https://bit.ly/fordlecture> to register or scan the QR code with your mobile device. After you register you will receive an email with the link for the session and information on the program format.



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## CLEX Partners With Blue Grass Community Foundation to KEEP LEX OPEN

Recently, Commerce Lexington Inc. joined with Blue Grass Community Foundation to promote the **KEEP LEX OPEN CAMPAIGN**, during which decals were mailed to member businesses in the Lexington area to help remind clients and customers that we need everyone working together to re-build our economy. That means wearing masks, social distancing, washing hands, and avoiding crowds.

Earlier this year, no one could have imagined the damage the COVID-

19 pandemic would cause to our businesses, our economies, our communities, and our people. However, in typical Lexington fashion, people across our city have come together to help anywhere they can, by donating personal protective equipment, feeding children and families in need, checking in on neighbors, supporting local businesses, doing good deeds for those on the frontline who are battling the virus on a daily basis.

In mid-March, Blue Grass Community Foundation joined with the United Way of the

Bluegrass to launch the Coronavirus Response Fund to help provide immediate support to vulnerable populations impacted by the outbreak. To date, the fund has awarded more than \$625,000 in charitable grants to organizations and programs in the region working to provide residents with access to food, prescriptions/healthcare and other childcare and basic needs. To find out more or to donate to the fund, visit [www.bgcf.org/coronavirus](http://www.bgcf.org/coronavirus).

From the moment the first positive COVID-19 case in Kentucky was announced on March 6, Commerce Lexington Inc. mobilized its personnel toward meeting the evolving needs of our business community through timely resources, providing information on SBA loan programs, connecting business owners to elected officials, assisting Lexington's emergency operations team in locating available PPE donations, helping to provide assistance for the economic sectors included in the city's Economic Recovery Blueprint, publishing an Introductory Guide to Reopening Business in the Era of COVID-19, and collaborating with the city to manage a \$2.5 million small business stimulus grant program.

No one knows how long this pandemic will last, but one thing is very clear – we will only get through this working collaboratively, supporting each other, and doing our part to ensure that Lexington remains open for business.

### REQUEST MORE DECALS:

If you would like a **KEEP LEX OPEN** decal for your business or need more decals for additional entrances, locations, or branches, please e-mail your request to Mark Turner at [mturner@commercelexington.com](mailto:mturner@commercelexington.com), and we'll send some to you. Decals are available in English and Spanish.







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## Emerging Leaders of the Bluegrass Program Transitions to Virtual Events

Young professionals and emerging leaders have often indicated the need for more opportunities to help them acquire the leadership skills to advance in their career. In 2014, the EMERGE Conference was created, providing a full day of personal and professional growth sessions, along with inspirational keynote speakers. However, many people expressed interest in expanding those professional development opportunities beyond a one-day event.

Earlier this year at the EMERGE Conference, Commerce Lexington Inc. launched the Emerging Leaders of the Bluegrass (ELBG) program presented by Keeneland. ELBG is designed for professionals striving to improve themselves and become more involved in our community. As its mission states, ELBG aims to expand the capacity of emerging leaders to perform in leadership roles within Central Kentucky.

Since the beginning of the COVID-19 pandemic, ELBG has taken its events virtual. Events are monthly and focused around community education or professional development. Have you missed out on these growth opportunities?

### Upcoming Events:

October 6th | 9:00 - 10:30 a.m.

**Leading Others: Managing Up, Down & Across with Coach Colene**

**Part of our Leading in Lex Series**

If you work in an organization, chances are you need to manage relationships with all levels, including your boss, peers, and direct reports. In this workshop, you will learn how to manage relationships up, down, and across. You'll also learn how to stand out with your boss, while also pushing back when needed; how to build productive relationships and credibility with your direct reports; and how to effectively use influence with peers and other co-workers to get what you need. Plus, we'll have some fun along the way! Join us for this interactive and engaging workshop.

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### FOR MORE INFORMATION:

An annual pass gives you access to all Emerging Leaders of the Bluegrass events. For more information about the program or purchasing annual passes for a special limited time introductory price, as well as a full list of upcoming events, visit on-line at [www.emergingleadersbg.com](http://www.emergingleadersbg.com).

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## Better Life. Better Career.



## Leadership Central KY Begins 2020-21 Program With Orientation Retreat

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### By Kristalyn Castle, Castle Insurance

When thinking about the Central Kentucky area, you probably think of bourbon, horses, manufacturing, higher education, beautiful scenery, and politics. You would be right! What you may not realize is all the fantastic leaders in this area that give of their time and resources to make our region the best it can be.

My classmates and I enjoyed the opportunity to meet several dynamic leaders and spend a couple of days beginning to build relationships with many of them. Our sessions were facilitated by Dr. Virgil Grant and Amy Stout. The care and planning they invested in the workshops was evident in the choices of materials and topics, down to the hot browns and Derby Pie!

Like me, I'm sure many people have done various personality profiles over the years, but a "new" one is the Enneagram Assessment, which has been around for many years, but has become popular in this area more recently. Everyone in the class completed a self-inventory, and then as a group, we learned what personality types we were and how to

best use those natural gifts and talents in our professional and personal lives. What an insightful exercise!

Another topic we discussed in our session is regionalism. We were challenged to think about some of the ways that we can maintain healthy competition between the counties but also work together in a spirit of cooperation to further benefit the Central Kentucky region.

Through a conflict resolution workshop led by Dr. Grant, we learned that being transparent, negotiating from a place of good intentions, and the relationships between the various people and industries are all ways to begin to work together. We can attract new businesses and workers, along with their families, to our region, bringing diversity, tax dollars, and new ideas that will help our economy grow.

I am looking forward to what this year brings with great anticipation! The people I've met, and what I have learned so far are a testament to a great program.

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## New Leadership Lexington Class Considers Community Project Ideas

*Excerpts of Recap by Andrea Schroeder, LG&E and KU*

Members of the 2020-2021 Leadership Lexington class recently met in-person for a two-day orientation at the historic Boone Tavern in Berea while adhering to protocols based on Kentucky's "Healthy at Work," CDC and Lexington Health Department recommendations. Balancing the challenges that COVID-19 presents with the commitment that Leadership Lexington has to fulfill the mission of the program was a monumental endeavor but was necessary to protect the safety and well-being of those in the program.

On day one, the class was welcomed by Phillip Sisk, Steering Committee Chair, heard remarks from presenting sponsor McBrayer and name badge sponsor Republic Bank, received a safety briefing and mask etiquette by members of the Steering Committee and were provided a program overview by Amy Stout, Program Director.

The day was filled with team-building activities led by Dr. Virgil Grant. Many of the activities from past years still worked with a few minor modifications, but some new activities were also added. As a class, we must offer a special thanks to Dr. Virgil Grant for his patience and flexibility in leading the class through these activities and navigating a few unexpected challenges. All of the activities provided focus and clarity on how this group can come together and accomplish great things.

A key component of the Leadership Lexington program involves community projects. This experience is an opportunity to practice and apply leadership skills in a small-group, setting while working on a community issue. The class heard four project



*Activity during Leadership Lexington's Orientation Retreat at Boone Tavern in Berea. (Photo by Mark Mahan, Mahan Multimedia)*

itches that provided opportunities for participants to identify a need in the community and proposed a solution. While all were amazing ideas and well-pitched, the class voted to move forward with two class projects – Black Empowerment Family University for Leading and Learning (BE-FULL) and Lexington Forward – Advancing Nonprofit Excellence.

On day two of the retreat, Megan Lincavage, Sutherland & Associates, provided the class with an overview of the DiSC model to help the class understand our individual results. The two-day session wrapped up with a debriefing and a Takeaway Challenge. While gathered in a circle, each member of the class shared one personal takeaway and picked a class member to either encourage, challenge, thank or ask for forgiveness. It was impactful to see how connected the class had become in two short days.

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## AMBASSADOR SPOTLIGHT

### Jillian House, Member With Ward, Hocker & Thornton, PLLC

E-mail: [jillian.house@whtlaw.com](mailto:jillian.house@whtlaw.com) | Phone: (859) 422-6000 | Web: [www.whtlaw.com](http://www.whtlaw.com)

**ABOUT HER ROLE WITH WARD, HOCKER & THORNTON, PLLC** : Jillian House joined Ward, Hocker & Thornton, PLLC in March 2012. She focuses her practice on all aspects of insurance defense and specifically defending trucking companies, and was named Member in December 2019. She said, "I had been interested in being an lawyer from a young age. I love developing the facts of my cases and working as an advocate for my clients."

**ABOUT BEING INVOLVED WITH CLEX:** After participating in Leadership Lexington in 2016, Jillian knew she wanted to stay involved in Commerce Lexington. "Our city has so much to offer, and it is important for me to give back and learn about ways to

help grow our city. I enjoy being able to help members learn ways to promote their business through the many programs and benefits that Commerce Lexington has to offer."

**ABOUT SERVING AS A CLEX AMBASSADOR:** "As an ambassador, I have enjoyed making new connections," she said. "By reaching out to members of the community, I have learned about different businesses and opportunities to give back. COVID has made my first year as an ambassador interesting, but nonetheless, I have still met and made a number of connections. I look forward to being able to meet with our members in person."



JILLIAN HOUSE

Read More About Our Ambassadors at [www.CommerceLexington.com](http://www.CommerceLexington.com) > Connect > Volunteer Opportunities

# WELCOME NEW MEMBERS



NEW COMMERCE LEXINGTON INC. MEMBERS FOR THE PERIOD OF AUGUST 18 THROUGH SEPTEMBER 18, 2020

## **Fleet Service Inc.**

*Truck Repairing & Service*  
Main Contact: Megan Divine  
1061 Nandino Blvd.  
Lexington, KY 40511  
Phone: (859) 281-1458  
www.fleetserviceincky.com

## **HSLC Lexington Loan Production Office**

*Financial Services*  
Main Contact: Chris Jones  
444 E. Main Street, Suite 106  
Lexington, KY 40507  
Phone: (859) 484-7030  
http://hslc-kenton.com

## **Kinemetrix Industrial Design**

*Machinery-Specially Designed*  
Main Contact: Jim Peyton  
708 Miles Point Way  
Lexington, KY 40510  
Phone: (859) 381-9937  
www.kinemetrix.com

## **Health Management Associates, Inc.**

*Business Consultants*  
Main Contact: Faris Sardar  
249 East Main St., Suite 305  
Lexington, KY 40507  
Phone: (859) 219-3939  
www.hmacorp.com

## **Hughes & Coleman Injury Lawyers**

*Attorneys*  
Main Contact: Larry Bailey  
211 E. New Circle Road  
Lexington, KY 40505  
Phone: (859) 260-1722  
www.hughesandcoleman.com

## **KY Biosolutions**

*Laboratories-Medical*  
Main Contact: Richard Lozano  
290 Big Run Rd.  
Lexington, KY 40503  
Phone: (859) 278-9513

## **HempXR**

*Health & Wellness*  
Main Contact: Tiffany Robbins  
1060 Chinoe Rd. #140  
Lexington, KY 40502  
Phone: (859) 303-4017  
www.Hemp-xr.com

## **ITW Powertrain Fastening**

*Manufacturers*  
Main Contact: Amanda Martin  
2001 Buck Lane  
Lexington, KY 40511  
Phone: (859) 422-4030  
www.itwpcf.com

## **P&C Labs**

*Laboratories-Medical*  
Main Contact: Richard Lozano  
290 Big Run Rd.  
Lexington, KY 40503  
Phone: (859) 278-9513  
www.pandclab.com

## **Partners for Youth**

*Non-Profit Organizations*  
Main Contact: Briana Persley  
162 East Main Street, Suite 210  
Lexington, KY 40507  
Phone: (859) 280-8003  
www.partners4youth.org

## **RDC Bearings**

*Manufacturers*  
Main Contact: Melody Bird  
716 Phillips Lane  
Lexington, KY 40504  
Phone: (859) 231-6200

## **Stephanie Spires Strategies, LLC**

*Business Consultants*  
Main Contact: Stephanie Spires  
178 Bassett Avenue  
Lexington, KY 40502  
Phone: (859) 312-1044  
www.stephaniespires.com

## **The Seidel Agency**

*Marketing Consultants/Services*  
Main Contact: Steve Seidel  
2641 Braden Way  
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Phone: (646) 373-1956  
www.TheSeidelAgency.com



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# PERSONNEL ANNOUNCEMENTS

**Central Bank & Trust Co.** announced that **Ryan Leigh Chapman** has joined the bank as deposit services officer. Additionally, **Mark Kendall** was promoted to assistant vice president, financial planning, and **Becky Mullins** was promoted to assistant vice president, special assets.

**Christian Appalachian Project (CAP)** announced the appointment of its 2020-21 board of directors: Chair, **Jackie Collier** (Berea College); Vice Chair, **Jonathan Lett** (Griffith, DeLaney, Hillman & Lett); **Guy Adams** (Christian Appalachian Project); **Deann Stivers Allen**; **Mona Baker**; **Nancy Horn Barker**; **Mark Barrens** (Halmar Corporation); **Alan Cornett** (KW Bluegrass/Keller Williams Realty); **Joyce Taylor Cummins** (First Southern National Bank); **Lula Bowling Ford**; **Darren Gillespie** (Citizens Bank of Kentucky); **Frank P. Heaberlin**; **Bob M. Hutchison**; **Holly James**; **Rob Lawson** (Thrivent Financial); **Wayne Riley**; **Tina Terry** (Big Sandy Community & Technical College); **Liz Toombs** (PDR Interiors); **Andrew Wegrzyn** (Edward Jones); and **Judge B. Wilson, II** (Berea College).

Two attorneys with **DelCotto Law Group** have been recognized as 2021 "Lawyers of the Year" for Lexington in the 27th Edition of *The Best Lawyers in America*®, including **Dean Langdon** and **Laura Day DelCotto**.

**Dickinson Wright PLLC** announced that four of the firm's attorneys in Lexington have been included in *Best Lawyers in America*® 2021 edition, including **Jeffrey L. Gehring**, **Brian M. Johnson**, **David A. Owen**, and **Henry C.T. Richmond, III**. *Best Lawyers*® has become universally regarded as the definitive guide to legal excellence. Recognized on the "Ones to Watch" list was attorney **Emma Wolfe**.

**Dr. David McFaddin** was named **Eastern Kentucky University's** 14th president after a special meeting of the Board of Regents, which voted unanimously to remove the interim from his title.

**Field & Main Bank** announced several promotions, including **Brad Taber** to chief information officer, vice president, **Diana Lord** to director of information technology, assistant vice president, and **Clint Hill** to director of digital banking, assistant vice president.

Remmco Property Management, a **Haymaker Real Estate** affiliated company, recently announced the addition of **Fred Fiscus** as property manager.

The **Kentucky Community and Technical College System (KCTCS)** has been named to *Forbes* list of America's Best-in-State Employers. *Forbes* partnered with market research company Statista to determine organizations liked best by employees for its second annual ranking of America's best employers by state.

Several **McBrayer PLLC** attorneys in Lexington and Louisville achieved a 2021 listing in *U.S. News – Best Lawyers® in America*. The distinction is given based solely on peer review. *Best Lawyers*® highlights the extraordinary accomplishments of those in the legal industry. *Best Lawyers 2021* recognition was awarded to **Stephen G. Amato**; **Jaron P. Blandford**; **James H. Frazier, III**; **Calvin R. Fulkerson**; **David J. Guarnieri**; **Mary Estes Haggin**; **Lisa English Hinkle**; **Douglas T. Logsdon**; **Robert E. Maclin, III**; **W. Terry McBrayer**; **Jason Morgan**; **Luke Morgan**; **W. Brent Rice**; **Christopher J. Shaughnessy**; **Terri R. Stallard**; **Luke Wingfield**; and **Jon A. Woodall** in the firm's Lexington office. The following attorneys also achieved "Lawyer of the Year" distinction, including Mr. Amato, Mr. Frazier and Mr. Guarnieri. In the "Ones to Watch" category for attorneys who have been in practice less than ten years, **John Michael Carter**, **Kathryn A. Eckert**, and **Courtney M. Hampton** were recognized.

The following **Morgan Pottinger McGarvey** attorneys have been recognized in the 2021 Edition of *Best Lawyers in America*®: **Ed Hastie**, **John McGarvey**, **Scott Rickman**, **Thurman Senn** and **Michele Whittington**.

**NAI Isaac Commercial Properties:** **Melanie Johnson**, executive administrative assistant, recently celebrated 25 years, while marketing coordinator, **Lucy Houp**, marked 22 years, and property manager, **Laura Black**, achieved 20 years with the company. In addition, **Jonathan Keller** recently joined NAI Isaac as property support specialist.

**Stites & Harbison, PLLC** announced that 82 of its lawyers have been included in the 2021 Edition of *The Best Lawyers in America*®, including Lexington attorneys **Robert M. Beck, Jr.**, **W. Bradford Boone**, **Janet A. Craig**, **Daniel E. Danford**, **W. Blaine Early III**, **William T. Gorton III**, **Marshall R. Hixson**, **Ashley Owens Hopkins**, **Andrew R. Jacobs, J.** **Clarke Keller**, **David E. Longenecker**, **Charlotte Turner McCoy**, **Gregory P. Parsons**, **Bruce M. Reynolds**, **Walter S. Robertson**, **Cassidy R. Rosenthal**, **Stephen M. Ruschell**, **Elizabeth Lee Thompson**, **Chrisandrea L. Turner**, **Ashley W. Ward**, and **Richard M. Wehrle**, and Frankfort attorneys **Robert C. Moore** and **Mark R. Overstreet**. Attorneys **Beck, Jr.**, **Ruschell**, and **Ward** were also recognized as "Lawyers of the Year," while **Megan K. George**, **Katie M. Glass**, **Dustyn B. Jones**, **Rebecca M.W. Sherman**, **Emily Larish Startzman**, **Taylor J. Stuckey** were named to the "Ones to Watch" list.

**SVN Stone Commercial Real Estate** recently welcomed new advisor **John Soper**, who previously served as the executive director of the Woodford County Economic Development Authority.

## SUBMIT PERSONNEL NEWS:

Submit your company's awards, personnel changes, additions, or promotions for Business Focus to [mturner@CommerceLexington.com](mailto:mturner@CommerceLexington.com). Information is published in the order received & as space permits.

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## COMMERCE LEXINGTON: UPCOMING EVENTS

### OCTOBER 2020:

- 7** **4 O'Clock Focus Series** featuring topics & speakers that address the business reopening process, 4:00 p.m., virtually on Zoom. **- SEE PAGE 12**
- 8** **Leadership Lexington program presented by McBrayer PLLC:** Public Safety Day Session.
- 13** **University of Kentucky's Ford Lecture Series** featuring political analyst Charlie Cook virtually on Zoom. **- SEE PAGE 13**
- 21** **Leadership Central Kentucky program presented by LG&E and KU - PPL companies** at Scott County.
- 21** **4 O'Clock Focus Series** featuring topics & speakers that address the business reopening process, 4:00 p.m., virtually on Zoom. **- SEE PAGE 12**

### NOVEMBER 2020:

- 10** **@330 Series** presented by Distillery Heights, 3:30 - 4:30 p.m., virtually on Zoom.
- 12** **Leadership Lexington program presented by McBrayer PLLC:** Education Day Session.
- 18** **Leadership Central Kentucky program presented by LG&E and KU - PPL companies** at Franklin County.

### CLEX TEAM IS OPEN FOR BUSINESS:

For the safety of our staff and the public, Commerce Lexington's lobby area and meeting spaces will be closed until it is deemed safe to gather in groups once again. Although our offices are closed to the general public, CLEX remains open for business as our team continues to work on behalf of members, answer phone calls and e-mail messages, and communicate important resources during the COVID-19 pandemic and the reopening process. If you have questions or need assistance for your business, access our staff directory at [www.CommerceLexington.com](http://www.CommerceLexington.com).

### ON-LINE BUSINESS RESOURCES:

There are a lot of resources posted on-line to assist businesses as they work through the reopening process. Here are a few of the things you'll find at [www.CommerceLexington.com](http://www.CommerceLexington.com):

- **Introductory Business Reopening Guide**
- **Sample customer communications & reopening plans**
- **Purchase personal protective equipment items on-line**
- **Business-to-business news**
- **Small business loan assistance**
- **Lexington Health Department COVID notices to use**
- **Find immediate job openings**
- **AND MUCH MORE!**